



**FPL Services.**

# Energy efficiency and cost saving solutions

FPL Services, LLC (FPLS) is a total energy solutions provider using industry leading energy expertise, operational discipline, and innovative technology to reduce energy costs and achieve the conservation goals crucial to your business.

FPLS is part of the NextEra Energy, Inc. family of companies, whose commitment to preserving, protecting, and enhancing the environment began decades ago. NextEra Energy is one of the nation's largest providers of electricity-related services and America's number one provider of wind and solar energy.

FPLS combines the innovation of NextEra Energy, the nation's leading clean-energy producer, with the operational discipline of an ESCO who has never missed a savings guarantee. As a vital part of your team, FPLS will go above and beyond to deliver the most innovative and customized solutions for your business. For over 20 years, customers have considered FPLS a valuable resource for saving money, improving efficiencies, managing energy costs, and providing solutions for enhancing facility infrastructure.





**FPL Services.**

Partnering with you to identify, quantify, and deliver guaranteed energy savings.

### **Experienced Energy Services Provider**

For more than the past two decades, FPLS has been helping clients save energy and money with programs designed to lower operating costs, while becoming better stewards of the environment.

### **Our Expertise Includes:**

- » Energy and water saving measures
- » Renewable energy generation
- » Mechanical and electrical upgrades
- » Distributed generation
- » Building automation
- » Maintenance programs
- » Project and construction management
- » Design and Engineering
- » Project commissioning
- » Measurement and Verification (M&V)

### **Guaranteed Energy Savings**

FPLS offers performance based guarantees as a way to help maintain or reduce your O&M budget, while upgrading your facilities. FPLS has never missed a savings guarantee – securing repeat business with more than 60% of our customers.

FPLS savings can include:

- » Limited/no capital expenditures
- » Annual energy cost savings
- » Investment recovered through savings

### **Renewables**

FPLS combines renewable energy technologies with energy efficiency measures to provide businesses with long-term, sustainable solutions. Whether it's a stand-alone renewable energy project or a comprehensive energy efficiency package incorporating renewable technology, FPLS handles every aspect of the project from the designing and engineering to the installation, commissioning, operation and maintenance. Let FPLS help you determine the most effective and compatible renewable energy solution to fit your facilities and meet your renewable generation objectives.

### **Proven Performance**

Customers give us high marks for our commitment to performance, the innovative and customized solutions we design, and our ability to understand the unique needs of every project. The FPLS reputation for proven performance is based on:

- » A track record of long-term customer satisfaction
- » Project and vendor neutrality – we use the best and most cost-effective solutions for your facilities
- » A strong renewable portfolio
- » Innovative solutions utilizing the latest technology
- » Never missing a savings guarantee

### **Industry Recognition**

- » U.S. Department of Energy ESPC award winner
- » U.S. Army Corps of Engineers ESPC award winner
- » NAESCO accredited Energy Services Company

## **Did You Know?**

- » FPL Services parent company NextEra Energy, Inc., is the leader in renewable energy and ranked #1 among electric and gas utilities by FORTUNE® magazine.
- » NextEra Energy named Power Company of the year at the Platts 2009 Global Energy Awards.
- » Florida Power & Light Co., a NextEra Energy company, is one of the largest utilities in the U.S., a national leader in energy efficiency and the first U.S. company to receive the coveted Deming Prize.

**FPL Services. Where proven meets possible.**

Visit [www.FPL-Services.com/ESCO](http://www.FPL-Services.com/ESCO) or call 1-888-706-5685

FPL Services, LLC (FPLS) is a subsidiary of Florida Power & Light Company (FPL), whose parent company is NextEra Energy, Inc. ESCO (Energy Service Company) projects outside of FPL's service territory are performed as FPL Energy Services, Inc. (FPLES), a subsidiary of NextEra Energy, Inc., and an affiliate of FPL.