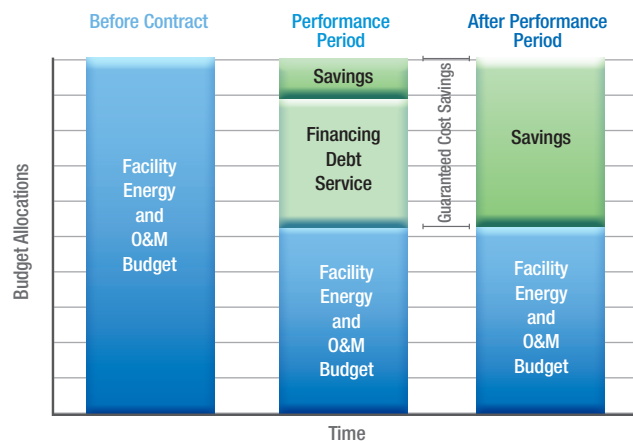


Performance Contracting

FPL Energy Services, Inc. (FPLES) goes above and beyond to meet the unique high-performance needs of government facilities. Service isn't just part of our name, it is what our customers depend on from FPLES. As a total energy solutions provider using industry leading energy expertise, operational discipline, and innovative technology, our customers consider FPLES an invaluable resource for developing energy management plans to save money, improve efficiencies, and reduce consumption.

With more than 25 years of success in developing and delivering turn-key energy and water conservation systems, FPLES combines the innovation of NextEra Energy, Inc. with the operational discipline of an ESCO who has never missed a savings guarantee. As a part of the NextEra Energy family of companies, FPLES is backed by the financial strength of NextEra Energy, one of the nation's largest providers of electricity-related services and America's number one provider of solar and wind energy.

Here's how it works:



A leader in energy savings and clean energy projects

Guaranteed Energy Savings

FPLES offers performance based guarantees as a way to help maintain or reduce your O&M budget, while upgrading your facilities. FPLES has never missed a savings guarantee – securing repeat business with more than 60% of our customers.

FPLES savings can include:

- » Limited/no capital expenditures
- » Annual energy cost savings
- » Investment recovered through savings
- » Never missing a savings guarantee

Proven Performance

Customers give us high marks for our commitment to performance, the innovative and customized solutions we design, and our ability to understand the unique needs of every project.

The FPLES reputation for proven performance is based on:

- » A track record of long-term customer satisfaction
- » Project and vendor neutrality – we use the best and most cost-effective solutions for your facility
- » Measurement and Verification (M&V) expertise
- » Innovative solutions utilizing the latest technology

Visit FPLES.com/ESCO or call 1-888-706-5685